



Hariprasad 'Hari' Sukumaran

VP Global Operations

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Hari joined VIMANA in 2010 as an early Industrial IoT market and product evangelist bringing industrial businesses data-driven insights to improve performance.

Hari currently leads global operations, managing operational product support and customer success. In his role, Hari directs VIMANA's product operational support, focusing on multi-cloud flexibility, integration with customers' existing technology, and cost-effectiveness. Hari leads the charge in co-innovating with customers and partners to solve their most challenging problems and continuously improve profitability and ROA. Hari has modernized an end-to-end customer experience powered by technology and a high-performing organization to deliver best-in-class IoT advisory services, implementation, training, and value generation services to large and midsize industrial businesses.

Before his current role, Hari was VIMANA's Director of Field Services. His team demonstrated proven success in delivering speed and effectiveness of complex, large enterprise global application deployment and customer support. Hari's team assists customers to connect brown and greenfield assets, deploys VIMANA's out-of-the-box manufacturing analytics in minutes, consults on visualization customization, and stays engaged throughout the journey.

Hari draws on his expertise in manufacturing data, processes, and technology. He brings over 15 years of experience delivering Industrial IoT solutions working with customers and partners to define, measure, and optimize processes leveraging lean methodologies and predictive analytics. His years of experience in change management, accelerating technology adoption, and delivering data-driven insight to support an endless number of use cases have enabled customers and partners to achieve quick wins and long-term success.

Before VIMANA, Hari worked in product development and process engineering, serving OEM giants like Ford, General Motors, and Toyota.

Hari is a Mechanical Engineering graduate from the University of Madras. He is a lean six sigma black belt and is currently pursuing a post-graduate diploma in digital business in collaboration with MIT Sloan & Columbia Business School Executive Education. Hari resides in the Chicago area with his wife and two children.

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