



Kevin Fiejdasz

VP of Sales and Business Development

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Kevin Fiejdasz leads sales and business development at VIMANA. He is responsible for VIMANA's revenue growth trajectory of Industrial Analytics solutions across all go-to-market segments worldwide.

Kevin is passionate about helping large and small manufacturers transform their operations by providing the real-time data and insight they need to reduce costs, improve asset reliability and availability, increase manufacturing efficiency, and improve workforce productivity.

Kevin is committed to empowering the partner ecosystem, including service providers, Industrial OEMs, and hardware and software technology providers, with Industrial IoT analytics solutions that rapidly extend their product offerings for incremental revenue and customer value.

Kevin joined VIMANA in 2013 as a Sales Engineer, contributing to VIMANA's early success in delivering cloud-based, industrial IoT analytics software. He was quickly promoted to Director of Solutions Engineering, leading technical pre-sales, solutions development, and leading thousands of software deployments across the global customer and partner community.

Kevin brings over 14 years of experience serving industrial and manufacturing businesses. He possesses a deep knowledge of manufacturing processes, IT/OT technology, edge connectivity, and data transformation for advanced analytics.

Kevin graduated from the University of Pittsburgh, where he earned his BS in Information Science. Kevin resides in Pittsburgh, PA, with his wife and two young sons.